

# InfraStruxure Solution Offers Prescription for Peace of Mind

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**“There’s much to be said for the peace of mind. I just sleep a little better at night, not worrying about power.”**



*Steven Porter  
CIO  
Touchstone Behavioral Health  
Phoenix, AZ*

“Touchstone Behavioral Health provides evidence-based behavioral health services to youth and their families throughout Arizona. Our people rely heavily on mobility tools to do their jobs in the field. As an organization we rely on Electronic Medical Records for improved productivity and as a technological differentiator. Data is the very heart of our operations, with all information consolidated at our main location and securely distributed as appropriate. The cost of downtime ranges from loss of productivity to an irreparable loss of credibility.

“We took advantage of a recent consolidation of two locations to rebuild our infrastructure, increase capacity and leverage virtualization technologies. Prior to the move, the potential value of every project was weighed against rack space, power and cooling requirements.

“This singular opportunity to future proof our data center meant using enterprise best practices. World Wide Technology (switches, routers, VoIP) and IES (structured cabling and distribution) both recommended an APC by Schneider Electric InfraStruxure solution. I had chosen both companies for their expertise, so when they independently recommended the same direction to provide clean, steady power in an area prone to extremely high temperatures and electrical fluctuations, it made my choice much easier.

“I wanted APC to minimize my single points of failure. I’ve built in as much redundancy as I can afford but I’m dead in the water if the neighborhood transformer blows. I needed a solution for my servers and phones to continue to function in the event of a power failure, at least long enough to comfortably initiate our contingencies for business continuity and gracefully power down the hardware.

“I can’t say enough good things about our new InfraStruxure solution or the service I received. Considering the number of things going on in orchestrating the physical move, having one less thing to think about was a welcome relief.

“Over time, we will benefit from InfraStruxure’s scalability. I deliberately designed excess capacity into the build knowing that both our business and data requirements will continue to expand. We gain from a long term Total Cost of Ownership perspective as well, in the form of increased reliability and functionality. We have a small staff of IT generalists, so knowing that APC is providing steady, conditioned power to my hardware is one less area of concern for me.

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